

Certified MWBE State of New York & City of New York

Business Counsel

We **defend businesses**, as well as business owners, executives, and employees, in litigation ranging from claims of discrimination and wage theft to business disputes and breaches of contract. There hasn't been a case that we could not defend. Our broad knowledge of the law coupled with our dedication to a strategic approach to litigation allows us to pick up any case and win.

When we're not litigating, we're serving as **general counsel** to a number of businesses in industries ranging from daycare centers to million dollar industrial service providers. We offer competitive rates and unparalleled access. When you need us, we make ourselves available.

Give us a call today.

WE LIKE A GOOD CHALLENGE ...

GIVE US A TRY."



A small law firm with a sizeable impact



Paulose & Associates PLLC
Attorneys at Law
5676 Riverdale Avenue
Bronx, NY 10471

Call us: 347 843 6641

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"WE OFFER STABILITY IN A SHAKY WORLD"

VALUE

Our rates are below the average charged by most defense counsel. As a result, our clients save a tremendous amount of money. We are conscientious of the cost of legal services and strive to be cost effective. We want clients happy not only with the excellent legal work we do, but also with the rates we charge.

PLANS



Fixed Fee

- For our small business clients, we offer a fixed fee, often at \$7500, for defense matters. This provides stability to those clients who are worried about just how much attorneys are going to cost them.



Reasonable Rates

- For bigger matters, we offer hourly rates, often below \$500 per hour, that are almost always less than other firms'. This provides savings to those clients who need to keep their costs down.



Convenience

- And for the convenience of our clients, who often take advantage of this option, we accept credit cards, which can be billed on a time table prearranged with the firm.

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Meet our attorneys: Mat Paulose Jr., Member



New York University Law
School LLM

Fordham University Law
School JD

State University of New York
Binghamton BS

Practice: 100% Litigation
Years of Experience: 20

In our litigation practice we handle a wide variety of civil actions in city, state, and federal court – from tort to business, from single party to multi-party, whether prosecuting or defending. Our litigation attorneys have a near perfect rate of success. The practice is headed by Mat Paulose Jr., an attorney who has received a number of awards for his publications and recognition for his litigation skills. A federal court judge has referred to his trial performance as “outstanding.” A state court judge has identified his cross examination as “vigorous” and his trial performance “commendable.” His experiences and travels to such countries as Mexico, Nicaragua, India, Kenya, and Malawi have provided him with a keen insight into people and, in turn, into the juror decision making process. After one federal fraud trial, the jurors sat with Mr. Paulose for nearly an hour, talking about the case, his clients, and his performance. In another trial, one involving a breach of contract, the jurors referred to his cross examination as a “zinger”. And in yet another trial, this one involving civil rights, the jurors said his performance was “amazing.”

Mr. Paulose is available at 914' 840 4175 or
mpaulose@paulosepllc.com.

Call us; we're here to help: 914 840 4176

"A JURY CONSISTS OF TWELVE PERSONS CHOSEN TO DECIDE
WHO HAS **THE BETTER LAWYER**" – ROBERT FROST

HOW TO PICK A GOOD LITIGATOR

In our last bulletin, we talked about what to do if you've been sued. In this bulletin, we talk about how to pick a good litigator. After twenty years of practice, many happy clients, and time to think, I'm sure I know what I'm talking about. Ready?

A GOOD LITIGATOR CANNOT NOT CARE

I've had small clients and big clients, but no matter the value of their cases, I couldn't not care about the clients and their happiness. Notice I didn't say I cared, but rather that I couldn't NOT care. There's a difference. A litigator is rarely allowed time to build a deep relationship with a client, at least one that allows for the typical development of care or concern for a close person. A client is met, the lawyer is hired, and then the lawyer works on the case, often singularly, without the client. But a good litigator, nevertheless, can't NOT make the client happy with his or her efforts and results. That is a personality trait and one that is often innate. And all good litigators have it.

How to tell if your litigator has it? One tell is if they call you often with an update even if you haven't asked for one. Another tell is if they contact you within a day after you've called them and left a message.



A GOOD LITIGATOR IS NORMAL AND KNOWLEDGEABLE

I've met a sea of litigators during my career. Sometimes I can't wait to get home, take a shower, and clean myself of all the bad lawyers and bad lawyering. Just as there are many kinds of people, there are many kinds of litigators. Please, pick a normal one. One that had a normal childhood, a normal adulthood, maybe played or plays sports, or had or has other hobbies, and has a grounded family, friends, and loved ones. And knows how to laugh -- a lot. A litigator's job is hard. How can a litigator help another person if he's too busy dealing with his own demons?

Along with picking a litigator that is normal, pick a litigator that is knowledgeable. Note I didn't say intelligent. By knowledgeable I mean a litigator that has the ability to translate complicated ideas into simple, logical, and understandable terms. The law is full of rules, exceptions, exceptions to the exceptions, and other nuances. A good litigator will be able to take that web of ideas (often strung together over years and years of legal battles) and

talk about them in very simple terms or a common sense way. And the only way for the good litigator to be able to do that is if he is well read in the law. Intelligence alone won't cut it; the key is knowledge.

How to tell if your lawyer is normal? Ask background questions, as awkward as that may be. How to tell if your lawyer is knowledgeable? See if he hedges. In other words, see if he doesn't pretend to have all the answers and he for sure doesn't talk in absolutes (We will win!). The concept is counterintuitive, but a reliable measure. Why? Because he knows -- only because of all that knowledge in his brain -- that there are no certainties in law. And that's the truth.

(Continued on next page)

A GOOD LITIGATOR HAS THEIR HANDS IN THE SOUL OF THE EARTH

Now along with being normal and knowledgeable, a good litigator usually has his hands in the soul of the earth. He is well traveled, has suffered, or has seen suffering – yet has experienced equally significant highs in life – and ultimately knows what is important and what is not important in life. A litigator who does not have an understanding of life will likely not be able to put litigation in perspective and will likely give you bad advice.

How to tell if you have a well rounded litigator? When you come to him, does he talk about the big picture? Does he explain what litigation in America means? Does he ask you what the end result of litigation is going to mean in your life? Weighty topics, but a good litigator will talk about them and put them in perspective.

So in summary, pick a litigator that is normal, knowledgeable, and has their hands in the soul of the earth. Also, pick one that can't NOT care about your matter. In our next bulletin we'll try to show you how we fit the bill and why you should hire us. In the meantime, call us if you have any questions. We're here to help.



ABOUT US

Paulose & Associates PLLC is a litigation firm. We have been prosecuting and defending cases for more than 20 years, handling more than 200 cases in federal court, 100 cases in state court, and servicing more than 1000 clients. There is nothing new under the sun for us. We've seen and heard it all. And our clients appreciate us for our experience. Here's just a sample of the kind of compliments we get from our clients:

"Oh I know the value of having the **right lawyer** . . . it's why I'm calling you in this case."

To learn more about us, see our website, www.paulosepllc.com. Then give us a call; we look forward to hearing from you.

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Litigation Attorneys
499 New Rochelle Road
Bronxville, NY 10708

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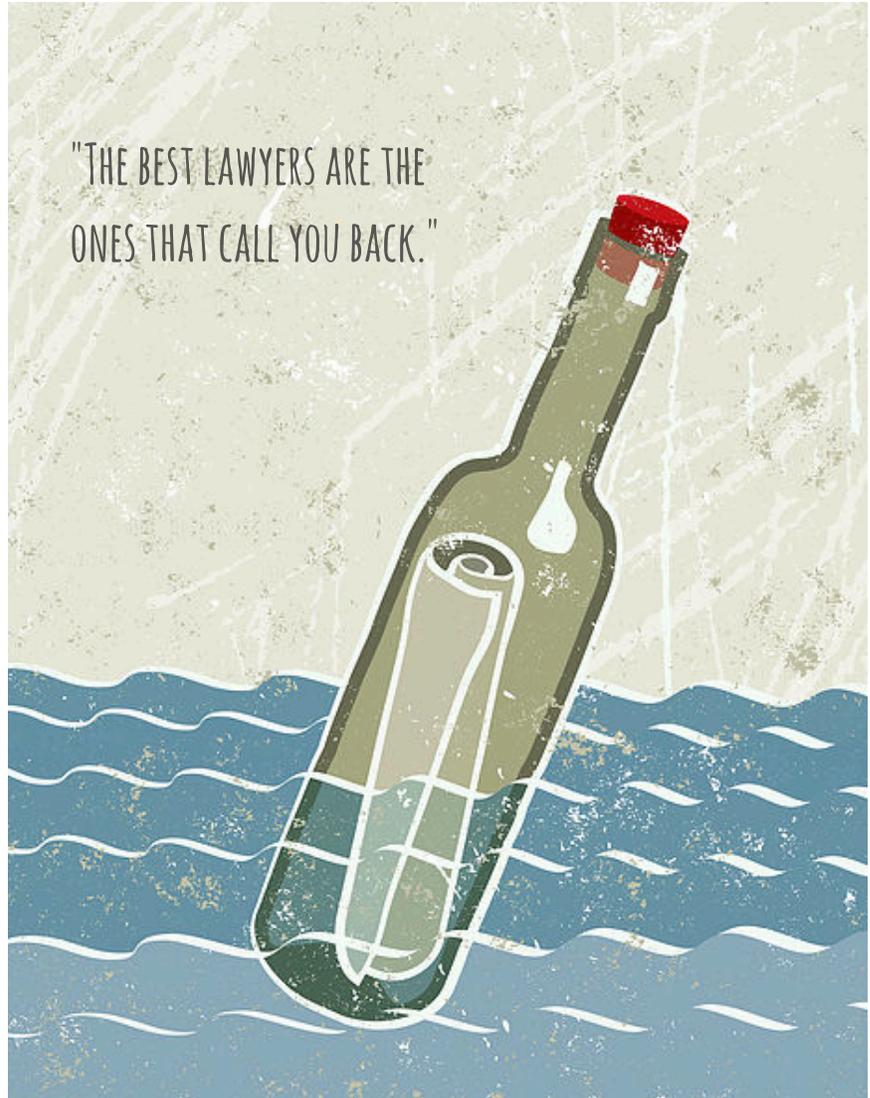
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